

**BMW of North America, LLC**  
**2007 Model Year**  
**Confidential Wholesale Price**

Effective September 1, 2006

U.S. Models		X3 3.0si
Base Price U.S.A Port of Entry*		\$34,960
Base Price Euro Delivery Munich Pick Up		\$32,515
Base Price Diplomatic U.S.A. Port of Entry		\$33,210
Training Service Fee		\$180

Options		
205	STEPTRONIC automatic transmission	NC
216	Servotronic	\$230
248	Heated steering wheel <i>(Not in combination with ZSP on restricted models)</i>	\$135 (restr.)
261	Rear side impact airbags	\$350
2BP	18" Light-alloy wheels Star Spoke (style205) with all-season tires <i>(18x8.0, 235/50 R18)</i> <i>(Not in combination with ZSP on restricted models)</i>	\$455 (restr.)
413	Cargo net	\$135
456	Comfort seats with lumbar support <i>(Not in combination with ZSP, LUAZ and LUF1 on restricted models)</i>	\$910 (restr.)
494	Heated front seats <i>(Included in package)</i>	\$455 ZCW
4AS	Gray Poplar wood trim	NC
4BP	Light Poplar wood trim	NC
508	Park Distance Control	\$635
522	Xenon headlights	\$730
609	Navigation system	\$1,640
639	BMW Assist with Bluetooth technology <i>(Included in package)</i>	\$685 ZPP
677	Premium audio system	\$615
761	Privacy glass	\$320

Colors / Upholsteries		
	Non-Metallic paint	STD
	Metallic paint	\$430
KC	Leatherette	STD
LU	Nevada Leather <i>(Included in package)</i>	\$1,320 ZPP

Packages		
ZCW	Cold Weather Package	\$910
ZPP	Premium Package <i>456 Comfort seats w/lumbar support (upgrade)</i>	\$2,230 +\$635
ZSP	Sport Package <i>2MM 19" wheels w/performance tires (upgrade)</i> <i>(Requires Nevada Leather on indicated models)</i> <i>(Not in combination with A11, A51, A53 or A61 on restricted models)</i>	\$2,000 +\$865 (req'd) (restr.)

Note: Package contents not fully represented above. Comprehensive package descriptions available separately.

Other Charges		
Destination & Handling		\$695

All prices and specifications are subject to change without notice.  
 STD - Standard Equipment, NA - Not Available, NC - No Charge Option  
 \* The Dealer's ultimate cost may vary due to incentives, allowances and other programs or payments.

**BMW of North America, LLC**  
**2007 Model Year**  
**Suggested Retail Price**

Effective September 1, 2006

U.S. Models		X3 3.0si
Base Price U.S.A Port of Entry*		\$38,000
Base Price Euro Delivery Munich Pick Up		\$35,340
Base Price Diplomatic U.S.A. Port of Entry		\$36,100
<b>Options</b>		
205	STEPTRONIC automatic transmission	NC
216	Servotronic	\$250
248	Heated steering wheel (Not in combination with ZSP on restricted models)	\$150 (restr.)
261	Rear side impact airbags	\$385
2BP	18" Light-alloy wheels Star Spoke (style205) with all-season tires (18x8.0, 235/50 R18) (Not in combination with ZSP on restricted models)	\$500 (restr.)
413	Cargo net	\$150
456	Comfort seats with lumbar support (Not in combination with ZSP, LUAZ and LUF1 on restricted models)	\$1,000 (restr.)
494	Heated front seats (Included in package)	\$500 ZCW
4AS	Gray Poplar wood trim	NC
4BP	Light Poplar wood trim	NC
508	Park Distance Control	\$700
522	Xenon headlights	\$800
609	Navigation system	\$1,800
639	BMW Assist with Bluetooth technology (Included in package)	\$750 ZPP
677	Premium audio system	\$675
761	Privacy glass	\$350
<b>Colors / Upholsteries</b>		
	Non-Metallic paint	STD
	Metallic paint	\$475
KC	Leatherette	STD
LU	Nevada Leather (Included in package)	\$1,450 ZPP
<b>Packages</b>		
ZCW	Cold Weather Package	\$1,000
ZPP	Premium Package 456 Comfort seats w/lumbar support (upgrade)	\$2,450 +\$700
ZSP	Sport Package 2MM 19" wheels w/performance tires (upgrade) (Requires Nevada Leather on indicated models) (Not in combination with A11, A51, A53 or A61 on restricted models)	\$2,200 +\$950 (req'd) (restr.)
Note: Package contents not fully represented above. Comprehensive package descriptions available separately.		
<b>Other Charges</b>		
Destination & Handling		\$695

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		X3 3.0si	Retail Price
ZCW	<b>Cold Weather Package</b> 464 Ski bag 494 Heated front seats 496 Heated rear seats 502 Retractable headlight washers	x	\$1,000
ZPP	<b>Premium Package</b> 319 Universal Garage Door Opener 430 Auto-dimming interior and exterior mirrors 431 Auto-dimming rearview mirror 488 Lumbar support <b>or</b> 456 Comfort seats with lumbar support 4NA Digital compass mirror 639 BMW Assist with Bluetooth technology LU Nevada Leather	x    x	\$2,450    + \$700
ZSP	<b>Sport Package</b> 226 Sports suspension 2MN 18" Light-alloy wheels Double Spoke (style 192M) with all-season tires (18x8.0, 235/50 R18) <b>or</b> 2MM 19" Light-alloy wheels Double Spoke (style 191M) with mixed performance tires (19x8.5, 235/45 R19 front and 19x9.0, 255/40 R19 rear) 481 Sport seats 710 M steering wheel 715 Aerodynamic package 760 Shadowline trim  (Not in combination with A11, A51, A53 or A61 on restricted models ) (Requires Nevada Leather on indicated models )	x    x      (restr.) (req'd)	\$2,200          + \$950